



Discover RJ Young



Who We Are

RJ Young is an industry leader providing technology solutions that power your business. We help small to enterprise-level organizations transition into modern workplaces and increase productivity with comprehensive managed IT solutions, office equipment and technology, business process outsourcing, and digital communications. After more than 60 years in operation, we are proud to be a work home to more than 600 team members and serve businesses in more than 30 sales and service locations across eight states in the Southeast. In everything we do, we stay anchored to our core values of honoring our people, customers, and communities.

Our Legacy and Vision

In 1955, our founder, Robert J. Young, Sr., opened the doors to his ditto duplicating dealership with only four employees in Nashville, TN. By focusing on our people, customers, and communities, we grew into the South's premier photocopier dealer. In 1986, Robert J. Young, Sr., retired and sold his controlling interest in the company to John T. Crunk, who worked alongside him since 1958. Continuing the tradition of being family-owned and operated, John Crunk earned the position of chairman of the board in 1996. Meanwhile, his son, John T. Crunk, Jr., worked his way up the ranks to president and CEO. In 1999, our company name was condensed from Robert J. Young Company to the present-day name - RJ Young.

Today, John T. Crunk Jr.- who goes by Chip Crunk - continues to lead our organization. While we still provide copiers and printers to organizations throughout the Southeast, we've added more than 30 business technology solutions to our menu. All with the vision of being your one-stop for technology solutions that power your business. It's all a part of our Modern Office concept.



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We Make It Right™ Guarantee

We're here to serve our clients. Period. If they're not happy, they don't pay. Every product and service we offer is backed by our **We Make It Right™ Guarantee**:

"If you are not happy with our equipment, service, supplies, billing, or anything, let us know and we will make it right, right away."

Since our founding, we have made it our mission to listen to our clients, hear their needs, and partner with the best to guarantee the best results possible. When our clients succeed, we succeed. We will always strive to be the proactive and trusted partner our clients deserve.

RJ Young Locations

With 30 sales and service locations across eight states and partnerships nationwide, RJ Young provides award-winning sales and service to businesses of all sizes and geographical footprints.

TENNESSEE

Nashville
Bristol
Chattanooga
Clarksville
Cookeville
Columbia
Jackson
Knoxville
Memphis
Murfreesboro

ALABAMA

Birmingham
Huntsville
Mobile

GEORGIA

Cartersville

FLORIDA

Gainesville
Jacksonville
Pensacola
Tallahassee

NORTH CAROLINA

Asheville
Hickory
Winston-Salem

MISSISSIPPI

Tupelo
Columbus
Jackson
Hattiesburg
Gulfport

KENTUCKY

Bowling Green

VIRGINIA

Roanoke/Salem



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Community

We have a community-centric mindset. When our communities do well, we do well. That's why we proactively seek new opportunities that make an impact on our nearby economies through investments and partnerships with local organizations. We're constantly seeking new ways to increase involvement by partnering with other family-owned and operated businesses and nonprofits that lift our neighbors and our cities.

Hands & Hearts Committee

The Hands & Hearts Committee was created 15 years ago to raise awareness, recruit volunteers, and organize fundraisers for community service projects throughout the year.

They're actively involved in Dreams and Wishes of Tennessee who grants wishes of children with cancer, and The Salvation Army Angel Tree program that helps provide Christmas gifts for families in the community.

RJ Young encourages team member support by offering payroll deduction and matching options to giving campaigns.



American Heart Association

The American Heart Association is a national voluntary health agency whose mission is "building healthier lives, free of cardiovascular diseases and stroke." The association's impact goal is to improve the cardiovascular health of all Americans by 20 percent.

Our team members and the community hold an annual Pumpkin Run every fall to benefit the American Heart Association. This fun, family-friendly run/walk event is to celebrate the memory of someone affected by heart disease and stroke. All registration fees are donated to the American Heart Association to raise awareness and provide education to build healthier lives free of cardiovascular disease and stroke. Contributions from past Pumpkin Runs have surpassed \$100,000.

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Green Initiatives

FUEL-EFFICIENT VEHICLE FLEET

Fuel economy in our vehicle fleets has always been a priority to us. In 2015, we started reducing our vehicle fleet to help build and maintain a more sustainable, fuel-efficient transportation system without compromising fleet activities. We now have 250 vehicles in our fleet – with lighter weight vehicles, including eco-boost engines that help meet our operational needs without compromising vehicle class.



ENERGY-STAR EQUIPMENT

Saving energy makes a difference in reducing electricity demand and pollution. Our equipment is ENERGY STAR certified to use less energy and cause fewer emissions that contribute to climate change. RJ Young continues our long-standing commitment with manufacturers to use office solutions with superior energy-saving features without compromising productivity.

TONER RECYCLING

RJ Young is committed to doing our part in helping protect our environment. As an alternative to conventional waste in our landfills, we gladly participate and promote toner cartridge recycling. Recycling toner cartridges prevents wasting potentially useful materials and helps to reduce the consumption of raw materials, keeping millions of pounds of waste out of landfills each year.



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Innovation



**Managed IT
Solutions**



**Business Process
Outsourcing**



**Digital
Communications**



**Office Equipment
& Technology**

LEADING WITH TECHNOLOGY

Today's digital age is increasingly complex and ever-changing. At RJ Young, we know time and data are critical to a company's bottom line and business models. As innovation champions, we have the visibility to identify and explore emerging technologies.

Technology fuels innovation. Our solutions have the power to change the landscape of your workflows and IT architecture to not only manage but also keep up with today's demands. No matter what your business, we optimize technology that supports the framework for innovation, agility, and growth to unleash opportunities for your success.

RJ Young helps modern professionals become more successful in their businesses with innovated solutions.

We're your one-stop for technology solutions that power your business. And, with our process-first approach, we'll ensure these technological assets are customized to your organization and work in synchronization for optimal gains and cost savings.

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